



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #060624  
Entitled

**Software Solutions and Related Services for Public Sector and Education Administration**

The following advertisement was placed April 18, 2024 in *USA Today*, in South Carolina’s *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), April 19, 2024 in Oregon’s *Daily Journal of Commerce*, and April 18 and April 25, 2024 in *The Oklahoman*: (The online sites Biddingo, Merx, Public Purchase, The New York State Contract Reporter, Sourcewell website, and the Sourcewell Procurement Portal, were amended on June 3, 2024, to reflect the extended due date of June 20, 2024).

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Software Solutions and Related Services for Public Sector and Education Administration to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 6, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Omni-Invictus, LLC	Judicial Systems, Inc.
1429481 Ontario, Inc.	Kadabra IT, LLC
22nd Century Technologies, Inc.	Kais Associates, LLC
2793462 Ontario Ltd.	KEVEREST TECHNOLOGIES
4Tech Solutions, LLC	Klir, Inc.
A3 Communications, Inc.	Komplement
AbsenceSoft	Konica Minolta Business Solutions U.S.A., Inc.
Absolute Information Technologies, Inc.	LEARNstyle, Ltd
ABTec Solutions, Ltd.	LEO Technologies, LLC
Accenture	Level Data, LLC

ACF Tech Consulting, LLC	Levrum, Inc.
Acta Solutions, Inc.	Linguanational Translations, Inc.
Acuity Brands Technology Services Inc	Log Rx
Aculivo	Lotak, LLC
ADROIT STAFFING, LLC	LS2 Investments, Inc.
Advanced Medical Pricing Solutions	Mahati Systems, Inc.
Advanced Solutions International-Canada, Inc.	Mark43
Aeterna Investments, LLC	Mythics, Inc.
Agile.Net	N&R Consulting
AHEAD	Netlogx, LLC
Aidi	New Tech Solutions, Inc.
AITA	NEWCOM Wireless Services, LLC
Allerin US, Inc.	Nielsen IT Consulting, Inc.
Alrek Business Solutions, Inc.	No.22 Solutions, Ltd.
AttNrd, Inc.	Novotx, LLC
Alvarez & Marsal Public Sector Services, LLC	Novotx, LLC
Amer Technology, Inc.	Object Technology Solutions, Inc.
Amilia Enterprises	Object Technology Solutions, Inc.
Anaplan	Off Duty Management
Anthology, Inc.	OnActuate Consulting, Inc.
AppsOnTime Technologies, Ltd.	Oracle America, Inc.
Armis, Inc.	Paramount Software Solutions, Inc.
Artemis Health	Paratum Solutions, LLC
Aspire HR, LLC	Parchment, An Instructure Company
Atomic Data, LLC	Paylt
AutoReturn US, LLC	Paylt, LLC
Avaap	Paymerang
Axelliant, LLC	Periscope Holdings, Inc.
B.N.H. Expert Engineering Software, Inc.	Phoenix Business, Inc.
Bahwan Cybertek, Inc.	Pinpoint Safety, Inc.
Barrow Wise Consulting, LLC	Pioneer Technology Group, LLC
BDO Canada, LLP	Plan A Technologies
Big Puffy Cloud, Inc.	PowerDMS, Inc.
Black Antelope, Inc.	PowerSchool Group, LLC
Blenderbox, Inc.	Precision Task Group, Inc.
Bluedrop ISM	PrismRBS, LLC
BOTG, LLC	Privv, Inc.
Brightly Software, Inc.	Pro-Team Foodservice Advisors, LLC
Brooklyn Ainsley, LLC	Pro-Tec Design
Calian Ltd.	Professional Software for Nurses, Inc.
Canon Solutions America, Inc.	ProjTek, Inc.

Catalis Holdco, Inc.	Proxess, LLC
Catalyst Consulting Group, Inc.	PSD Citywide (US), Inc.
CCI Worldwide	Pure Air Wellness, LLC
CEGID, Inc.	PWXPress
Century Tree Service, Inc.	Q&A Consulting, LLC
Cerium Networks, Inc.	Quality and Assurance Technology Corporation
CherryRoad Technologies, Inc.	Quicket Solutions
Citadel House of Technologies	RADgov, Inc.
Cityzen Solutions, Inc.	Radical I/O Technology, Inc.
Clariti Cloud, Inc.	Railroad19, Inc.
ClassApps, Inc.	RapidSOS, Inc.
ClearGov, Inc.	RecordPoint Software USA, LLC
ClearRisk, US Corp	Remedy HealthCare Consulting
Coal Creek Software, Inc.	ReUp Education
Collective Data	Reyinfotech, LLC
Collective Data, Inc.	Ricoh Canada / Tammy Klym-Wolfe
Compugen, Inc	Rozo Industries
COMPUNNEL, INC.	RSM Canada
Computacenter Canada, Inc.	RTA
Computer Aid, Inc.	Sal Militello, Inc.
Convera Holdings, LLC	Saltus Technologies, LLC
ConvergeOne	Scolago Innovation, Inc.
Core BTS, Inc.	SecurIT360, LLC
CrisisGo	Sencia Canada, Ltd.
Da Vinci Software Solutions, LLC	Sergeant Laboratories
Dash technologies, Inc.	SHzoom Technologies, Inc.
Data Analytics Technology Advantage	Silver Creek Software, Ltd.
Data Center Warehouse, LLC	SimplyAsk.ai
DataHouse Consulting, Inc.	Sled Consulting, LLC
Dayforce HCM	Softchoice Corporation
DCi Technology Solutions	Softchoice Corporation
Deloitte Consulting, LLP	Softlanding Solutions
Deloitte, LLP	SoftServe
Devblock Technologies, Inc.	Sourcewell
DivIHN Integration, Inc.	SpaceCo Business Solitions, Inc. DBA Adapt Global
Dude Solutions	Sparrow Connected, Inc.
East Point Consulting C	SpeikerPoint
Eceptionist, Inc.	Spot Solutions, Ltd.
Edupoint Educational Systems, LLC	Springbrook Software
Edvance Software, Inc.	SprintLite, Inc.
Emergent Health Care Solutions, LLC	Spruce Technology

Emergent Health Care Solutions, LLC	StarGarden Corporation
Emergent, LLC	Stone Security, LLC
EMILY Revolutionary Marketing Group	Stoneshare
EnergyCAP, LLC	Strategic Communications
Entellimetrix LLC	Stratice
eRepublic, Inc.	Subtle Scale, LLC
Ernst & Young, LLP	success4ce, Inc.
ESO Solutions, Inc.	Sweetgrass Custom Upholstery, LLC
eSolutionsGroup Limited	Synergy Consulting Engineers, Inc.
Esri Canada Limited	Synticate Technologies, Inc.
Ethos Evacuation Strategies, LLC	Sysintellects, LLC
Everergi, LLC	Talantage, LLC
Facilities Management Express, LLC	Tech Valley Talent
FCI Accelerated Solutions	Tets
FillShift Inc.	TGR Technologies, LLC
Fingent Corp	The William Everett Group
FlowPath Inc.	ThinkDox
FORVIS, LLP	Thornley Fallis Communications, Inc.
Four, LLC	TMA Systems, LLC
FreeAlliance.com, LLC	Trace3
Gable Steel, LLC.	Tradeshow Multimedia, Inc. ( TMI)
Garg Consulting	Transfinder Corporation
General Code CMS, LLC	Trescope, Inc.
General Datatech, L.P.	Tyler Technologies
Geo-Comm, Inc.	UHY Prime
Geographic Solutions, Inc.	UKG, Inc.
GoTo, Inc.	Unimarket
Governmentjobs.com, Inc.	Unit4 Business Software
Gracchus, LLC	UNITED ACCESS, LLC
Grant Street Group	Univerus
GravityBrain, Inc.	US Tech Solutions, Inc.
Green PI, Inc.	USA Security, Inc.
GTY Technology	Vanguard Ops, LLC
HdL Companies, Inc.	vCloud Tech, Inc.
High Tide Technologies	Verint Americas, Inc.
HighCloud Solutions, Inc.	Vertosoft
HighCloud Solutions, Inc.	Vigilant Consulting Services, Inc.
Hyland Software, Inc.	Vision33, Inc.
Icertis, Inc.	VOLO, LLC
Illuminz, Inc.	W3 Creatives, Inc.
In Time Tec, LLC	W3 Creatives, Inc.

In-Parking, Inc.	WEQ Technologies
Indixio, Inc.	Western Union Business Solutions, LLC
Infocrush Consulting and Services, Inc.	WeUsThem, Inc.
Infojini, Inc.	White Horse Distribution, LLC
Information Professionals, Inc.	Wonderware
Information Resource Group, Inc.	Wonderware, Inc.
InfoStride, Inc.	Workiy, Inc.
Insight Veritas, L.L.C.	World Wide Technology
InSite Information Systems Corp.	WorldERP, LLC
inspHIRE IO Corp	Xerox Canada, Ltd
Instructure, Inc.	xFact, Inc.
Integrated Fire & Security Solutions, Inc.	XHance Business Solutions, Inc.
Interview Now, Inc.	XternalSource
IO Datasphere, Inc.	Zeeba Aato motive Group, INC.
IRONYUN INC. USA	Zen Software Solution, Inc.
ITsimple, LC	Zencon Group, Inc.
iZeal, Inc.	Zonar Systems
Jones Lang LaSalle	Zonar Systems, Inc.
Jones Lang LaSalle Real Estate Services, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on February 20, 2024, at 4:30 pm CT. Proposals were received from the following:

AbsenceSoft  
ACF Tech Consulting, LLC, dba Modali Consulting, LLC  
Acta Solutions, Inc.  
ADROIT STAFFING, LLC  
Aeterna Investments, LLC, dba ClassReach  
Agile.Net  
Aidi, Inc.  
Amilia Enterprises  
AppsOnTime Technologies, Ltd.  
Artemis Health aka Nomi Health, Inc.  
AutoReturn US, LLC  
Bluedrop ISM  
Brightly Software, Inc.  
Catalis Holdco, Inc.  
Catalyst Consulting Group, Inc.  
Cityzen Solutions, Inc., dba Publicinput  
ClearGov, Inc.  
ClearRisk, US Corp  
Collective Data, Inc  
Core BTS, Inc.

Data Analytics Technology Advantage  
Dayforce HCM, aka Dayforce Ceridian  
Emergent Health Care Solutions, LLC  
Emergent, LLC  
EnergyCAP, LLC  
eSolutionsGroup Limited, dba GHD Digital  
Facilities Management Express, LLC  
FlowPath, Inc.  
General Code CMS, LLC, dba ICC Community Development Solutions  
Geo-Comm, Inc.  
GTY Technology  
HdL Companies, Inc.  
High Tide Technologies, LLC  
Hyland Software, Inc.  
Indixio, Inc.  
Information Professionals, Inc.  
inspHIRE IO, Corp, dba Candidly  
Interview Now, Inc.  
Jones Lang LaSalle Real Estate Services, Inc.  
Judicial Systems, Inc.  
Klir, Inc.  
KOKOMO SOLUTIONS, INC., dba Kokomo24/7  
Konica Minolta Business Solutions U.S.A., Inc.  
LEO Technologies, LLC  
Level Data, LLC  
Levrum, Inc.  
Linguanational Translations, Inc., dba Unguanational by Flix  
Log Rx  
LS2 Investments, Inc.  
MCCi, LLC  
mdf commerce, inc.  
MGT of America Consulting, LLC  
Novotx, LLC  
Off Duty Management, Inc.  
Omni-Invictus, LLC, DBA Array  
Oracle America, Inc.  
Paymerang, LLC  
Phoenix Business, Inc.  
PowerDMS, Inc., dba NEOGOV/NEOED  
PowerSchool Group, LLC  
Precision Task Group, Inc.  
Professional Software for Nurses, Inc.  
PSD Citywide (US), Inc.  
Quicket Solutions  
RecordPoint Software USA, LLC  
ReUp Education  
Scolago Innovation, Inc.  
SecurIT360, LLC

SpaceCo Business Solutions, Inc., DBA Adapt Global  
Spruce Technology  
Sysintellects, LLC  
TMA Systems, LLC  
Trescope, Inc.  
Tyler Technologies, Inc.  
UHY Prime HK CPA Limited  
Unimarket NA, Inc.  
Unit4 Business Software Corporation  
Verint Americas, Inc.  
Vertosoft, LLC  
W3 Creatives, Inc.  
Wonderware, Inc., dba CORE Business Technologies  
xFact, Inc.  
Zonar Systems Services, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst  
Ashley Powers, Procurement Analyst  
Jonathan Love Procurement Analyst II  
Brittney Cotner, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Linguanational Translations, Inc. and SecurIT360 LLC fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Adroit Staffing LLC is a woman-owned business that specializes in delivering temporary staffing and health consulting services. Partnering with its sister firm, Wood and Gray Consulting, they work together to bring experienced IT services to the United States and Canada. They offer solutions in core administrative systems, education and public sector information and work management, asset and risk management, public engagement and specialized services, and integrated enterprise solutions. They are offering a favorable discount on software procurement, implementation services, support and maintenance, and annual licensing. Adroit is awarded in Categories one through five.

Collective Data, Inc. has over twenty-five years of experience providing innovative software solutions to the public sector. Their SaaS software solutions are designed with a no-code platform, making customization easy. Collective Data, Inc., offers a thirty-day software and labor warranty, and Service Level Agreements with renewal terms between one and five years. They are offering Sourcewell participating entities comprehensive training programs and competitive pricing. Collective Data is awarded in Categories one through five.

GTY Technology Holdings, Inc. dba Euna Solutions is a leading provider of purpose-built, cloud-based solutions that power the public sector's critical administrative and financial functions. Euna Solutions offers solutions to support procurement, payment processing, grants management, budgeting, permitting, and K-12 administration within

the public sector. Euna Solutions is an industry-recognized leader that is constantly growing year by year. It currently serves 3000 customers and has over 400 employees in four locations. GTY is awarded in Category one.

Hyland Software, Inc. has a long history in the software industry. Along with an experienced sales force in the United States and Canada, Hyland Software offers a large number of solutions for Sourcewell clients. Hyland Software will service Sourcewell participating agencies with a competitive discount and offerings They are awarded in Categories one, two, and four.

Konica Minolta Business Solutions U.S.A., Inc. has been in business for over 150 years. They have over 40,000 employees located across 150 countries as well as 300 authorized dealers. They offer solutions in core administrative systems, education and public sector information, and work management. Konica Minolta is offering a discount on MSRP. Konica Minolta is awarded in Categories one and two.

Mgt Consulting of America, LLC, was founded in 1974. They are a consulting firm offering SaaS solutions in the following categories: core administrative systems, information and work management, asset and risk management, and public engagement and specialized services. They offer a variety of training, performance standards, and service options for their various offerings. They are offering Sourcewell participating entities substantial pricing discounts in Categories one through four.

Off Duty Management, Inc. (ODM) offers a comprehensive solution at no cost. ODM offers robust scheduling and personnel management software with comprehensive administrative services and support. Their solution facilitates a way for governmental entities to effectively plan, schedule, staff, execute, and report on various labor scheduling requirements. ODM is awarded in Categories one through four.

Precision Task Group, Inc., as a Workday partner, has many years of experience working with public agencies. Precision Task Group is a minority-owned business with a competitive discount on both software and its implementation. Precision Task Group will serve clients across North America by being awarded in Categories one and two.

For over 20 years PSD Citywide (US) Inc. has put communities first with a user-friendly software platform. They have successfully served over 600 clients throughout the United States and Canada. PSD Citywide (US) is offering solutions in the public engagement and specialized services subcategory. They offer a competitive discount on annual maintenance and support and a discount on professional services. PSD is awarded in Category four.

Quicket Solutions, Inc., focuses solely on public sector entities. They are a software manufacturer offering SaaS solutions. Their sales and service teams are strategically spread across North America, making it easy for them to service Sourcewell participating entities in the United States and Canada. They offer extensive training, including on-site or virtual hands on, scenario-based training. They also offer a subscription model with monthly, quarterly, or annual terms. They are offering Sourcewell participating entities solid pricing discounts in Categories one through five.

TMA Systems LLC. has provided facilities and asset management solutions for more than 30 years. They are offering a competitive discount on all software subscriptions and an additional discount on professional services and other one-time fees with the opportunity for larger discounts based on volume. They have 120 sales and service staff in the United States. TMA is awarded in Category three.

Tyler Technologies, Inc. with a client retention of ninety-eight percent (98%), offers an ERP solution along with solutions in Categories one, two, three, and four. They have extensive experience in the industry with a significant



sales and service force across Sourcewell participating entities. Tyler Technologies also offers a competitive discount on their numerous software offerings in all categories. They are awarded in Categories one, two, three, and four.

Vertosoft, LLC is a technology services company that delivers innovative and emerging technologies to the public sector. Working with a partner network of nearly 300 companies, they can provide a discount to both the United States and Canadian entities. They offer solutions in core administrative systems, education and public sector information and work management, and public engagement and specialized services. Vertosoft is awarded in Category one, two, and four.

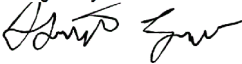
For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #060624 to:

Adroit Staffing LLC	060624-ASL
Collective Data, Inc.	060624-COL
GTY Technology Holdings, Inc.	060624-GTH
Hyland Software, Inc.	060624-HYL
Konica Minolta Business Solutions U.S.A., Inc.	060624-KON
MGT Consulting of America, LLC	060624-MGT
Off Duty Management, Inc.	060624-OFF
Precision Task Group, Inc.	060624-PRT
PSD Citywide (US) Inc.	060624-PSD
Quicket Solutions, Inc.	060624-QKT
TMA Systems, LLC	060624-TMA
Tyler Technologies, Inc.	060624-TTI
Vertosoft LLC	060624-VTO

The preceding recommendations were approved on October 4, 2024.

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 Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst

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 Ashley Powers, Procurement Analyst

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Jonathan Love, Procurement Analyst II

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Brittney Cotner, Procurement Analyst

### STATEMENT OF COMPLIANCE

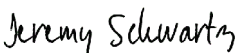
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #060624 for Software Solutions and Related Services for Public Sector and Education Administration.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

Signed by:

  
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer